

CHRONOLOGY OF THE AGENDA ITEM
Contract – Cooperative Agreement – Renewal
OMNIA Partners Cooperative Contract # 152610
Contract Renewal #2 of 4

Scope:

Contract Award – Cooperative Agreement – **OMNIA Partners Cooperative Contract # 152610 - Southeastern Paper Group** - To provide goods and services in support of Dekalb County School District's custodial requirements.

Contract Term:

The OMNIA Partners Contract No. 152610 is an initial three (3) year agreement from June 1, 2024, through May 31, 2027, with the option to renew for two (2) additional one -year (1) periods through May 31, 2029.

The Board approved the initial use of the cooperative contract at the November 11, 2024, meeting for the period effective November 11, 2024, through May 31, 2025.

This agenda item seeks the Board of Education approval for renewal two of four (#2 of 4) renewal options effective June 1, 2026, through May 31, 2027.

Background Selection and Solicitation Process

The Board approved the initial use of **OMNIA Cooperative Contract #152610** on November 11, 2024, to **Southeastern Paper** as an affiliate of **ENVOY Solutions (through Waxie/BradyPlus)**. When the initial request to utilize the OMNIA contract was made, DCSD still had access to an existing ITB that was approved for a Not-To-Exceed (NTE) amount of \$2 million. Since the award of the OMNIA contract, the ITB has expired, and DCSD transitioned to the OMNIA contract exclusively.

On **February 9, 2026**, the Board approved the **TIPS RFP #240402** Cooperative Agreement with **Imperial Bag & Paper Co., LLC d/b/a Imperial Dade** for custodial equipment repair services, district-wide, in an amount not to exceed **\$1,000,000**. Subsequently **Imperial Dade** could not support equipment repair services under the intended TIPS contract and underwent a merger with **Brady Plus**. Due to this development, the OMNIA Contract #152610, which **Brady Plus is an awardee and affiliate of** is replacing the **TIPS contract** for these services.

Southeastern Paper is an affiliate under the **Waxie/BradyPlus** relationship, with all vendors included in the **ENVOY Solutions** umbrella through the **OMNIA Cooperative Contract #152610**.

Based on those developments, DCSD is requesting approval to utilize OMNIA Partners Cooperative Agreement **Contract #152610** with **Brady Plus** for **custodial equipment purchase and repair services district-wide**.