



Instructure, Inc.
6330 South 3000 East, Suite 700
Salt Lake City, UT 84121
United States

Order Form

Order: Q-549151-3
Date: 2026-04-13
Order Valid Through: 2026-06-30

Order Form for Bibb County School District

Bill to Information

Entity Name: Bibb County School District
Address: PO Box 6157
City: Macon

State/Province: Georgia

Zip/Postal Code: 31208

Country: United States

Billing Contact

Name:

Email:

Phone:

Ship to Information

Entity Name: Bibb County School District
Address: PO Box 6157
City: Macon

State/Province: Georgia

Zip/Postal Code: 31208

Country: United States

Shipping Contact

Name: Monica Radcliff

Email: monica.radcliff@bcsdk12.net

Phone: +1 478 765 8711

Billing Information

Billing Frequency: Annual Upfront

Billing Frequency Term: Non-Recurring items will be invoiced upon signing. Recurring items will be invoiced 30 days prior to the annual start date.

Payment Terms: Net 30

Year 1								
Ref	Description	Start Date	End Date	Invoice	Metric	Qty	Price	Amount
S1	Canvas LMS Cloud Subscription	2026-07-01	2027-06-30	Recurring	User	19,500	USD 5.21	USD 101,595.00
S2	24x7 Support	2026-07-01	2027-06-30	Recurring	20% of Subscription (Minimums Apply)	1	USD 20,319.00	USD 20,319.00
S3	Canvas Studio Cloud Subscription	2026-07-01	2027-06-30	Recurring	User	18,250	USD 1.74	USD 31,755.00
S4	Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	2026-07-01	2027-06-30	Recurring	Per Each	19,500	USD 6,509.09	USD 6,509.09

Year 2								
Ref	Description	Start Date	End Date	Invoice	Metric	Qty	Price	Amount
S1	Canvas LMS Cloud Subscription	2027-07-01	2028-06-30	Recurring	User	19,500	USD 5.42	USD 105,690.00
S2	24x7 Support	2027-07-01	2028-06-30	Recurring	20% of Subscription (Minimums Apply)	1	USD 21,138.00	USD 21,138.00
S3	Canvas Studio Cloud Subscription	2027-07-01	2028-06-30	Recurring	User	18,250	USD 1.81	USD 33,032.50

S4	Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	2027-07-01	2028-06-30	Recurring	Per Each	19,500	USD 6,769.45	USD 6,769.45
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Year 3								
Ref	Description	Start Date	End Date	Invoice	Metric	Qty	Price	Amount
S1	Canvas LMS Cloud Subscription	2028-07-01	2029-06-30	Recurring	User	19,500	USD 5.58	USD 108,810.00
S2	24x7 Support	2028-07-01	2029-06-30	Recurring	20% of Subscription (Minimums Apply)	1	USD 21,762.00	USD 21,762.00
S3	Canvas Studio Cloud Subscription	2028-07-01	2029-06-30	Recurring	User	18,250	USD 1.86	USD 33,945.00
S4	Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	2028-07-01	2029-06-30	Recurring	Per Each	19,500	USD 6,972.53	USD 6,972.53

Year 4								
Ref	Description	Start Date	End Date	Invoice	Metric	Qty	Price	Amount
S1	Canvas LMS Cloud Subscription	2029-07-01	2030-06-30	Recurring	User	19,500	USD 5.75	USD 112,125.00
S2	24x7 Support	2029-07-01	2030-06-30	Recurring	20% of Subscription (Minimums Apply)	1	USD 22,425.00	USD 22,425.00
S3	Canvas Studio Cloud Subscription	2029-07-01	2030-06-30	Recurring	User	18,250	USD 1.92	USD 35,040.00
S4	Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	2029-07-01	2030-06-30	Recurring	Per Each	19,500	USD 7,181.71	USD 7,181.71

Year 5								
Ref	Description	Start Date	End Date	Invoice	Metric	Qty	Price	Amount
S1	Canvas LMS Cloud Subscription	2030-07-01	2031-06-30	Recurring	User	19,500	USD 5.86	USD 114,270.00
S2	24x7 Support	2030-07-01	2031-06-30	Recurring	20% of Subscription (Minimums Apply)	1	USD 22,854.00	USD 22,854.00
S3	Canvas Studio Cloud Subscription	2030-07-01	2031-06-30	Recurring	User	18,250	USD 1.96	USD 35,770.00
S4	Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	2030-07-01	2031-06-30	Recurring	Per Each	19,500	USD 7,325.34	USD 7,325.34

Billing Summary			
Segment	Recurring	Non-Recurring	Total
Year 1	USD 160,178.09	USD 0.00	USD 160,178.09
Year 2	USD 166,629.95	USD 0.00	USD 166,629.95
Year 3	USD 171,489.53	USD 0.00	USD 171,489.53
Year 4	USD 176,771.71	USD 0.00	USD 176,771.71
Year 5	USD 180,219.34	USD 0.00	USD 180,219.34
Total	USD 855,288.62	USD 0.00	USD 855,288.62

Products	Description	Qty
Canvas LMS Cloud Subscription	Canvas LMS Cloud Subscription: Per User	19,500.00
24x7 Support	24x7 support per year (20% of subscription - minimums apply)	1.00
Canvas Studio Cloud Subscription	Canvas Studio Cloud Subscription: Per User	18,250.00
Training Portal Premium - Core + Advanced On-Demand Content + Live Webinars	Unlimited access to core and advanced on-demand training content for teachers and admins and unlimited access to instructor-led online training through the Training Portal.	19,500.00

Quote Special Terms

The services provided under this Order Form shall begin on the first year Start Date set forth above and continue through the last year End Date set forth above, provided, however, that Instructure may provide certain implementation related services prior to the first year Start Date at its sole discretion.

User Clause: User Metric reflects the maximum number of individuals authorized by the Customer to access and/or use the Service and Customer has paid for such access and/or use.

User Typical Use Clause: In the event Customer enables access to the Service to more Users over a given contract year than are allocated to such contract year as set forth above, then Instructure reserves the right, in its sole discretion, to invoice the Customer for such additional number of Users. In addition, the User fees set forth above are based on the assumption that Customer's Users will use the Service commensurate with the average usage patterns of users across Instructure's user base in the aggregate (such average usage being referred to herein as "Typical Use") and do not account for usage of the Service by Customer's Users beyond such Typical Use. To the extent the Users' usage of the Service, in the aggregate, exceeds the Typical Use at any given time, Instructure reserves the right, in its sole discretion, to increase the fees by an amount proportional to such excess usage. In the event Instructure increases the fees pursuant to this paragraph, Instructure shall send an invoice to Customer for the applicable increase along with documentation evidencing the additional usage of or additional Users who have access to the Service giving rise to such fee increase. Any invoice sent pursuant to the foregoing shall be due and payable within 30 days of receipt.

Payment Terms - Renewal Order Form: In the event that Customer fails to execute this Order Form prior to the Start Date listed above, all fees shall become due payable upon Customer's receipt of an invoice.

Annual Opt Out: Each party has the option to cancel remaining subsequent years listed on the Order Form after each year by providing written notification to the other party no later than 60 days prior to the end of the current year. Any prepaid amounts to Instructure will not be refunded.

Non-Recurring Expiration: Unless otherwise stated in an applicable Statement of Work or this Order Form, Non-Recurring Products and 3rd Party Products must be completed within 12 months beginning on the later of the last date of signature or the Initial Start Date specified in this Order Form.

Product Special Terms

Instructure's support terms are available as follows: <https://www.instructure.com/canvas/support-terms>

Terms and Conditions

Governing Terms: This Order Form shall be governed by the Master Terms and Conditions which can be found here: <https://www.instructure.com/policies/mastertermsconditions>

Data Processing Addendum: The data processing addendum between the parties is available at: <https://www.instructure.com/policies/data-processing-addendum>

Conflict Clause: In the event of any conflict between this Master Terms and Conditions and any addendum thereto and this Order Form, the provisions of this Order Form shall control.

Product Supplement Terms: Product Specific Supplements which can be found here: <https://www.instructure.com/policies/product-supplements>, govern the use of the applicable product and/or feature offerings listed in this Order Form and/or utilized by Customer, and are incorporated into the Master Terms and Conditions.

PURCHASE ORDER INFORMATION	TAX INFORMATION
Is a Purchase Order required for the purchase or payment of the products on this order form? Please Enter (Yes or No):	Check here if your company is exempt from US state sales tax:
If Yes, please enter PO Number:	Please email all US state sales tax exemption certifications to ar@instructure.com

Customer purchasing documentation, such as Purchase Orders, shall only be used as proof of acceptance of the Order Form referenced therein, and the associated Master Terms and Conditions. Any terms and conditions included in any such Customer purchasing documentation are hereby expressly disclaimed by Instructure, shall be void and of no effect, and shall in all cases be superseded by the applicable Master Terms and Conditions.

By executing this Order Form, each party agrees to be legally bound by this Order Form.

Bibb County School District

Signature: _____

Name: _____

Title: _____

Date: _____

Instructure, Inc. (USA/CAN)

Signature: _____

Name: _____

Title: _____

Date: _____