

Exhibit B

Quote/Invoice/Rate Sheet



MECHANICAL CONTRACTOR

Established 1971

To: Dekalb County Schools

From: Travis Riley

Subj: Schedule or Rates

Date: Jan 14, 2026

1. Labor Rates Standard Service Rates

<u>Description</u>	<u>Rate</u>
Journeyman Service Technician (Standard Hours)	\$95.00 per hour
Senior/Lead Technician	\$105.00 per hour
Controls Technician	\$125.00 per hour
Apprentice/Helper	\$80.00 per hour
Project Manager (if billable)	\$150.00 per hour
Standard Hours: Monday-Friday, 7:00 AM - 5:00 PM (excluding holidays)	

2. Overtime & Premium Rates

<u>Description</u>	<u>Rate</u>
After Hours (Weekdays)	1.5x Standard Rate
Saturdays	1.5x Standard Rate
Sundays	2.0x Standard Rate
Holidays	2.0x Standard Rate

2. Trip & Travel Charges

<u>Description</u>	<u>Rate</u>
Standard Trip Charge (local market)	\$105
Portal-to-Portal Travel (After hours, Weekends, Holidays) Billed at standard labor rate	

Terms & Conditions (Sample Language)

- Labor billed in 1-hour increments (1/4 hour thereafter).
- Minimum 2-hour charge for after-hours service.
- Rates subject to annual review.
- Payment terms: Net 30.
- All work performed in compliance with local, state, and federal regulations.

Sincerely,

A handwritten signature in black ink that reads "Travis Riley". The signature is written in a cursive, flowing style.

Travis Riley,
JR Hobbs, Director of Commercial Service