BIBB COUNTY SCHOOL SYSTEM
SOLE SOURCE

SOLE SOURCE JUSTIFICATION: A purchasing situation in which a procurement is only available from one source.

Request Number: Sole Source - SN -2024-1 **Date: 05/16/2024**

1. Proposed Source: (Company Information)

Bull's Eye Brands, Inc., 130 Allen Road, Suite A, Atlanta, GA 30328
(770)457-7611 Office
(770)457-2404 Fax

2. Scope of Work: (Description of materials/service to be provided.)

Smart Mouth Pizza provides an all-needs equipment (pizza ovens, display warmer, and small wares) pizza program. The program offers USDA-compliant restaurant-quality pizza that is low in fat and sodium. The program includes staff training, student marketing materials, and ongoing support as needed.

3. Exclusive Capability: (Description of Proposed Source's unique capabilities and / or personnel to perform this work; and why this is the only source available)

Smart Mouth Pizza Program is the only known pizza program that offers an all-inclusive program providing equipment, training, product, and all equipment financing at no cost upfront to the school system while providing a product that meets all new nutrition requirements. It is also the only "branded" pizza program using a freshly made personal pan-style pizza.

4. Reasoning - (Description of Why The Request for Sole Source Is Needed)

The exclusive compliant k12 entrée offering is aimed at increasing the student experience, student and adult participation, and revenue in five (5) of BCSD's lowest student meal participation schools.

Originator Approved By

INSTRUCTIONS FOR SOLE SOURCE FORM

In a Sole Source situation, the requestor or Procurement is to complete the Sole Source Form and attach it to the Purchase Requisition form to be submitted to the Procurement office.

Sole Source justification must also include Sole Brand justification and a letter from the Original Equipment Manufacturer (OEM).

Request Number: Provide the Purchase Requisition or Purchase Order No.

Proposed Source: Provide the name and telephone number of the supplier (service) or manufacturer (item).

Scope of Work: Provide the information to establish the context of the sole source, e.g., item's or service's function. Where and how the item or service is to be used, operational environment, previous experience or history, etc. Use layman's terms to identify any efforts made to locate other possible sources such as review of Thomas Register, Industry Organizations, Internet searches, Consultants, Buyers Laboratory, Advertisements in Industry Publications, etc.

Exclusive Capability: Describe the proposed supplier's unique capabilities and explain why this is the only source available. Provide specifics.

Following are examples in which Sole source could be acceptable.

- Only the proposed source can furnish the services because of its previous School System experience. Having an alternative source duplicating these capabilities would result in excessive cost to School System. (Excessive cost must be quantified).

- Only one supplier can satisfy the technical requirements because of unique technical competence or expertise. (Technical requirements must be valid and verifiable.)

- The item does not satisfy the requirements for Sole Source, but the use of any other manufacturer's product would result in excessive cost to School System. (Excessive cost must be quantified).

- Only one source possesses patents or exclusive rights to furnish the item or service (for example, the product is only available from the manufacturer, etc.) or only one supplier has the ability to furnish the item or service.

- Other extenuating circumstances or considerations include as applicable, adverse impact on the School System of not using the proposed source, and other considerations not previously stated.

Reasoning: Describe the proposed reasoning for the Sole Source Request:

- Why are we not able to utilize another option or vendor for a similar product or service.