



RANDY SPRICK'S
safe&civil
SCHOOLS

AGREEMENT TO PROVIDE SERVICES

Agreement between: **Ancora Publishing and Safe & Civil Schools,
Divisions of Pacific Northwest Publishing, Inc. ("Company")**
21 W. 6th Av. (541) 345-1442
Eugene, OR 97401 FAX (541) 345-6431

Tax I.D. Number: 51-0532241

Contact Person: **Kimberly Irving, Professional Services Coordinator**

Contracting District: **Winston-Salem Forsyth County School District ("District")**
475 Corporate Square Dr.
Winston Salem, NC 27105

Contact Person: **Dr. Laura Holland, Executive Director, Exceptional Children
Dr. Paula Wilkins, Chief Academic Officer**

Job #: 2026-000077

Presenter: **Jacob Edwards**

Title of Session: Cohort 1 Foundations – Implementation Year One

Dates: September 15-16, 2026
December 8-9, 2026
March 16-17, 2027

Fees: \$8,000.00 per day, plus travel expenses

Title of Session: Cohort 2 Foundations – Implementation Year One

Dates: September 17-18, 2026
December 10-11, 2026
March 18-19, 2027

Fees: \$8,000.00 per day, plus travel expenses

Total fees: \$96,000.00 plus travel expenses

Materials: \$59,205.24 (see attached)

TOTAL: \$155,205.24 plus travel expenses

The Company and the District, for the consideration set forth below, agree as follows:

1. The District agrees to pay the Company \$155,205.24 for fees and materials for the presentations listed above. In addition, the District agrees to pay incurred travel expenses. An invoice with receipts will be provided at the conclusion of each presentation. If any events fail to occur within the contracted timeline due to District action or inaction, District agrees to pay in full the fees associated with this fully executed contract.
2. If the District must cancel an in-person event, and upon mutual agreement, the District may request that the session(s) be provided virtually, with or without a live audience. At the request of the District, a recording of the session(s) may be made available to the District for a period not to exceed 30 days from the time of service.
3. Recording of sessions is not allowed without prior written permission.
4. Artificial intelligence recording of our presentations is strictly prohibited.
5. It is the responsibility of the District to reproduce handouts.
6. Required materials are offered at a discount from Ancora Publishing, in conjunction with consultation only. Please phone our office for details.

On-Site Services Travel Policy:

- If weekly COVID-19 case rates in your county are greater than 200/100,000, the training will be conducted virtually. There is no cancellation for elevated COVID-19 infection rates.
- Should the District decide to book the day in anticipation of it being on-site and the number is and/or rises back up to the 200+ category, the fee remains at the quoted flat rate and the contracted services will immediately be shifted to a virtual delivery model. The event will be conducted on the scheduled date listed on the fully executed contract/RFP/PO.
- Safe & Civil Schools reserves the right to return to a more restricted limit for in-person training if a new, more dangerous variant or other highly communicable virus emerges.

For all virtual training sessions with Safe & Civil Schools, the District agrees to:

- Test the link at least two weeks before the day(s) of training.
- Ensure that participants have downloaded Zoom and updated to the most recent version (updates occur every few days to few weeks).
- Ensure that participants know how to access their session(s).
- Mandate or strongly encourage participants to access the sessions from a computer. Mobile devices (phones, tablets, etc.) are discouraged.
- Participants should be in their own classroom or individual setting at the time of the professional development. Participation is greater if participants have access to their own device.
- Provide directions, District standards of etiquette, and participation expectations to all who will attend.

- Provide your presenter(s) with information on the vision for this initiative and anticipated outcomes associated with the session(s).
- Give participants the District vision for this initiative and ensure that campus-based administrators echo the message before and during presentations.
- In most cases, a book is required and needed during the session(s). Ensure that all participants receive the accompanying book.

On the day of each session:

- Ask participants to plan to arrive 5-10 minutes ahead of the scheduled start time to allow for any necessary troubleshooting.
- District will open the session by reminding participants of your entity's expectations on participation and standards of engagement while taking part in the session(s).
- Prompt the attendees to have their book on hand and use it throughout the session(s).

Required - Please initial:

District acknowledges that this is not a Trainer of Trainers event.

Initial
LH

District acknowledges that books are required for each attendee.

Initial
LH

(If required materials are not purchased or if proof of previous purchase is not provided, Company will not provide the training and the District will be charged full fee.)

District acknowledges this document as legally binding and does not require a separate contract.

Initial
LH

The person signing below is legally authorized by the District to bind them to this contract.

Initial
LH

Required - District Purchasing/Invoicing Contact information:

Contact Name: Laura Holland

Billing Address: 475 Corporate Square Drive

Winston-Salem, NC 27105

Phone: 336-727-2083

Email: lbholland@wsfcs.k12.nc.us

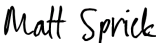
By signing, you attest you have read and agree with all terms as written.

Signed by:

3E3D131AED394C6...

4/16/2026

Authorized District SignatureDate

DocuSigned by:

541D4311FEE04FC...

4/16/2026

Authorized Safe & Civil Schools SignatureDate



Quote for Materials

DATE: 4/1/2026

TO: **Winston-Salem Forsyth County Schools for Foundations Cohort 1**
Laura Holland

of pages: 1

Email: lbholland@wsfcs.k12.nc.us

Phone: 336.727.2083

FROM: **Jackie Hefner**, Ancora Publishing (formerly Pacific Northwest Publishing) 21 W. 6th Ave, Eugene, OR 97401
866.542.1490 orders@ancorapublishing.com FAX 541.345.1507 www.ancorapublishing.com

Good day,

Thank you for requesting a quote from Ancora Publishing for the materials listed below.

<u>Item #</u>	<u>Item</u>	<u>Reg. Price</u>	<u>Qty</u>	<u>Unit Price</u>	<u>TOTAL</u>
131-0	Encyclopedia of Behavior Intervention, 3rd Edition	\$150.00	29	\$120.00	\$3,480.00
068-9	Foundations Set, 3rd Edition - Modules A-F <i>Please specify choice of DVD or Streaming Video version. Each Foundations module (and set) is licensed for use in a single school.</i>	\$1,615.00	29	\$1,292.00	\$37,468.00
105-1	Interventions 3rd Edition Book	\$70.00	29	\$56.00	\$1,624.00
086-3	START on Time! 2nd Edition <i>Please specify choice of DVD or Streaming Video version START on Time! is licensed for use in a single school site.</i>	\$550.00	29	\$440.00	\$12,760.00
SUBTOTAL					\$55,332.00
Your order was over \$50,000 and qualified for a 20% bulk order discount reflected in the unit price.					
7% (\$5 minimum)					
Shipping & Handling					\$3,873.24
Price quoted good for 60 days from date listed above.					
TOTAL AMOUNT					\$59,205.24

We've quoted your order with standard UPS shipping to one location and most orders will be delivered within 7-10 days from the date the order is received.

Your purchase order or check for materials should be made out to Ancora Publishing.

Purchase orders can be or emailed to orders@ancorapublishing.com or faxed to 541-345-1507.

We look forward to serving you. Please do not hesitate to contact me via phone or e-mail if you have additional questions or if we can be of further assistance.

Thanks in advance,

Jackie Hefner
Customer Service
orders@ancorapublishing.com

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Interventions

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Reproduction of the downloadable materials is granted to a single school-based professional (principal, school psychologist, teacher, special education teacher, school counselor, or behavior specialist) to assist in designing behavior interventions for individual students.

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Foundations

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Start on Time! Safe Transitions and Reduced Tardies (2nd ed.)

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