



March 17, 2026

Iowa City Community School District
Attn: Alison Demory, Nutrition Services Director
1135 S Riverside Drive
Iowa City, 52246
demory.alison@iowacityschools.org

Dear Ms. Demory:

We are delighted to offer a contract extension to the Iowa City Community School District. We respectfully submit the following quotations for dairy products intended for use by your district for the 2026-2027 academic year. These prices are based on March 2026 pricing:

½ pint 1% Milk	-	.3397
½ pint Skim Milk	-	.3327
½ pint Skim Chocolate Milk	-	.3600
½ pint Whole Milk	-	.3574
½ pint 2% Milk	-	.3554
5# Sour Cream	-	9.75

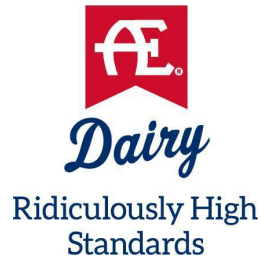
Prices quoted are subject to the attached escalator clause.

We furnish and maintain all necessary milk coolers. Please note that when a school system owns their own coolers .0100 / ½ pint can be deducted.

We agree to extend this bid for an additional 1 year beyond the 2026-27 school year. Pricing for each subsequent year will be determined at the end of the prior year and will be mutually agreed upon by both parties.

Sincerely,

Julieta Hansen
Controller
ANDERSON ERICKSON DAIRY
julietah@aedairy.com



ESCALATOR CLAUSE

FLUID MILK PRODUCTS:

The prices in this bid are based on the Class I price (at 3.5% butterfat) plus premiums. The Class I price is established under the terms of the Central Federal Milk Market Order #32. The price established for the month of March 2026 is \$20.89 per 100 lbs. The components of this price include: Class I Skim Price - \$9.91/cwt.; Class I Butterfat Price - \$1.6887/lb; Location Adjustment - \$2.70/cwt.; Premiums - \$2.72/cwt.

The formula for price adjustments of fluid milk delivered in half-pint and all other size containers is as follows:

- a. Compute the difference per hundredweight for Class I milk between the price for the month in question and the price for the base month indicated above (or the most recent month in which prices were adjusted) based on the factors relating to the actual cost of each product. Actual cost for each product is determined as follows:
(Skim factor) * (Skim price) + (Butterfat factor) * (Butterfat price) + Location adjustment + Premiums. Skim factors/Butterfat factors are as follows: Whole milk - .9665/3.35; 2% milk - .9800/2.00; 1% milk - .9900/1.00; Skim milk - .9995/.05.
- b. Multiply this difference per hundredweight by .086 (8.6 / 100 – 8.6 lbs. to each gallon of milk) to calculate the difference in price per gallon.
- c. One-sixteenth of this difference is the amount of change in price for each one-half pint container of milk. All other size containers will be proportional.
- d. If the price for Class I milk is higher during the month in question than in the base month, the sum will be added to the previous price charged by the vendor. If the price for Class I milk is lower during the month in question than in the base month, the sum will be deducted from the previous price charged by the vendor.

ALL PRODUCTS:

Prices bid on all products are subject to change based on price changes from our suppliers including but not limited to fuel, packaging, tariffs and ingredients. Supporting documentation is available upon request.

TO: ANDERSON ERICKSON

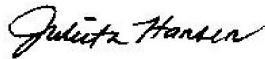
FROM: ALISON DEMORY, RD/LD, NUTRITION SERVICES DIRECTOR

DATE: MARCH 6, 2026

RE: DAIRY CONTRACT EXTENSION

The ICCSD entered into a contract with Anderson Erickson for the procurement of milk for the school year 2023-2024. Upon mutual agreement, this relationship can be extended for up to four (4) additional one-year periods per the general conditions of the original RFP dated May 25, 2023.

In reviewing the satisfactory performance of Anderson Erickson this past year, the ICCSD would like to extend to them the opportunity to be the milk vendor for the 2026-2027 school year per the terms of the original RFP. This will be the third renewal period for the contract that will start on July 1, 2026.



03/17/2026

Anderson-Erickson Representative Signature

Date

Iowa City Community School District Board President Signature

Date