

RECYCLING PROPOSAL

for Iowa City Community School District

Robyn Lynott

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**FEB
20
2026**

COVER LETTER

Josh Cornwell
Custodial Manager
Iowa City Community School District
1137 South Riverside Drive
Iowa City, IA 52246

Dear Josh Cornwell,

Dear Mr. Cornwell,
ABC Disposal Systems, Inc. is pleased to submit our proposal for Single Stream Recycling Services for the Iowa City Community School District in response to your January 27, 2026 Request for Proposals.

We understand ICCSD is seeking a cost-effective, reliable partner to provide removal and disposal of recyclable materials from vendor-provided containers across District facilities. ABC Disposal Systems has extensive experience servicing educational institutions throughout Eastern Iowa, including large school districts and universities requiring consistent early morning service, flexibility during academic calendar changes, and strict compliance with safety and conduct standards.

We acknowledge the initial contract term of July 1, 2026 through June 30, 2029, with two optional one-year renewals.

ABC Disposal Systems is prepared to:

- Provide all required container sizes (2, 3, 4, 6, and 8 cubic yard)
- Deliver clean, uniform, properly labeled blue recycling dumpsters
- Adjust services with five (5) days written notice
- Scale service during District closures with billing adjustments
- Provide required insurance limits and name ICCSD as additional insured
- Comply fully with all District policies, non-discrimination provisions, and employee conduct requirements

We appreciate the opportunity to partner with ICCSD and look forward to providing dependable recycling services that support the District's operational and environmental goals.

Sincerely,



Trent Carter
Co-Owner
ABC Disposal Systems, Inc.



Chad Carter
Co-Owner
ABC Disposal Systems, Inc.

Iowa City Community School District
1137 South Riverside Drive, Iowa City, IA 52246
319-688-1020

Single Stream Recycling Request for Proposals (RFP)

Date: 1/14/26

Iowa City Community School District (ICCSA, District) is soliciting quotations (not formal bids) for single stream recycling services.

Quotations must be received by the Facilities Office no later than 2 p.m. CST on Feb 20, 2026. At that time, proposals will be opened and reviewed. It is the vendor's responsibility to see that the proposal is received in the Facilities Office prior to the proposal opening time.

All vendors shall submit their proposal to the Facilities Office, Iowa City Community School District, Attention: Josh Cornwell, 1137 South Riverside Drive, Iowa City, IA 52246

All responses must be submitted in a sealed package and clearly marked:


Single Stream Recycling Services

ICCSA reserves the right to accept or reject any or all responses or any part of any response received and to waive any formalities or technicalities in any response. ICCSA further reserves the right to make an award based upon various selection criteria.

If favored with this order, we agree to furnish the items hereon at the prices quoted and under the conditions indicated.¹

Return this completed sheet with quotation.

Vendor: ABC DISPOSAL SYSTEMS, INC.

By: 
(Signature)

Name: James Hopkins
(Printed Name)

Title: General Manager Date: Feb.20, 2026

ORGANIZATION CAPABILITIES

ABC Disposal Systems – Iowa City Community School District

ABC Disposal Systems is the ideal recycling partner for the Iowa City Community School District. With four strategically located Eastern Iowa facilities, a modern fleet, and full-service in-house maintenance operations, we are uniquely equipped to provide reliable, early-morning single stream recycling services that align with ICCSD's operational needs and academic schedule.

Our infrastructure allows us to deliver consistent service across all District facilities while maintaining flexibility for schedule adjustments, school closures, and enrollment fluctuations.

Our 26,000-square-foot headquarters houses both administrative operations and our primary truck maintenance facility. This centralized structure allows direct coordination between dispatch, customer service, mechanics, and operations management — ensuring rapid response and minimal service disruption for ICCSD.

Dedicated Customer Support

All customer service is handled locally out of our Cedar Rapids office. Two dedicated Customer Account Specialists serve as primary contacts for institutional accounts, supported by a six-member team that includes dispatchers, billing specialists, accounts receivable/payable personnel, and a truck/driver supervisor.

Experienced Drivers & Operational Flexibility

ABC employs over 50 CDL-certified drivers, including a specialized commercial service team experienced in servicing educational institutions. Drivers are cross-trained to ensure continuity of service during staff absences, seasonal fluctuations, or emergency conditions.

Our team is trained to:

- Service facilities during early morning hours to avoid disruption of school activities
- Adhere to ICCSD conduct and non-discrimination policies
- Operate safely in active school environments
- Provide pickup adjustments with five (5) days written notice as required

Fleet & Maintenance Infrastructure

Our fleet includes more than 70 modern collection vehicles, supported by:

- 12 full-service maintenance bays
- Dedicated wash bay
- Over 10 on-site mechanics
- Three certified welders

Because maintenance is handled entirely in-house, equipment downtime is minimized and replacement vehicles are readily available. This ensures compliance with ICCSD's requirement that service interruptions be addressed immediately and prevents prolonged suspension of service.

Our Regional Recycling Processing Facilities

Cedar Rapids Facility Includes our Recycling Processing Center for single stream commingled recyclables and cardboard, along with container maintenance operations.

3001 Industrial Park Rd, Iowa City, IA 52240

Recycling processing center serving the Iowa City region. Proximity to ICCSD facilities enhances route efficiency and service reliability.

Financial & Operational Stability

With nearly 50 years of continuous operation in Eastern Iowa, ABC Disposal Systems maintains strong financial standing, long-term institutional partnerships, and the operational depth necessary to service large public entities such as ICCSD. Our multi-location structure, in-house maintenance, and established recycling infrastructure make ABC Disposal a strong partner for ICCSD.



REFERENCES

ABC Disposal Systems is proud to partner with a variety of respected educational institutions throughout Eastern Iowa. Our longstanding relationships with these organizations reflect our commitment to reliability, responsiveness, and service excellence. We are confident that our proven track record uniquely qualifies us to meet and exceed the expectations of Kirkwood Community College.



University of Iowa

ABC Disposal Systems has a long-standing partnership with the University of Iowa. We provide tailored, reliable and consistent service across 100 plus sites, consisting of a variety of containers similar in scope of this RFQ. Services include special events, including Iowa football games, campus move-in/move-out, and daily refuse hauling approximately 500 tons per month.



College Community District

We have serviced the College Community School District for over 10+ years, providing reliable service for one of Eastern Iowa's largest school districts. This uniquely qualifies us to exceed the service standards of Iowa City Community School District..



Mount Mercy University

Our long-term 10-year plus partnership with Mount Mercy University is a testament to our commitment to high quality services and our unmatched customer service. Our unique capabilities have allowed us to customize services that consistently surpasses Mount Mercy University's expectations.

Reference Contact Information Available Upon Request.

SECTION 4: SCOPE OF SERVICES

ABC Disposal Systems, Inc. Recycling Services for Iowa City Community School District

4.1 - OVERVIEW

ABC Disposal Systems, Inc. proposes to provide full-service single stream recycling removal and disposal for the Iowa City Community School District (ICCSA). Services include furnishing, placing, maintaining, and servicing recycling containers at District facilities as identified in Attachment 100.1 of the RFP.

The initial contract term shall run from July 1, 2026 through June 30, 2029, with the option for two (2) successive one-year renewals, potentially extending through June 30, 2031.

4.2 - DEFINITION OF "PULL"

ABC Disposal Systems acknowledges ICCSD's definition of a "Pull" as including all costs associated with travel, loading, hauling, and disposal of recyclable materials located within vendor-provided dumpsters.

All pricing submitted includes the full cost of service per pull as defined by ICCSD.

4.3 - SCOPE OF SERVICES

This proposal covers the removal and disposal of single stream recyclable materials accumulating in vendor-provided containers located on ICCSD grounds.

ABC Disposal Systems will:

- Provide all required recycling containers
- Place containers at designated District locations
- Perform scheduled early morning pickups
- Adjust services in accordance with District directives
- Maintain containers in clean, safe, and mechanically sound condition

Service locations, container sizes, and frequencies will follow Attachment 100.1 unless modified in writing by ICCSD.

4.4 - CONTAINERS PROVIDED

ABC Disposal Systems will provide the following container sizes as required by ICCSD:

- 2 cubic yard open-top containers
- 3 cubic yard containers
- 4 cubic yard containers
- 6 cubic yard containers
- 8 cubic yard containers

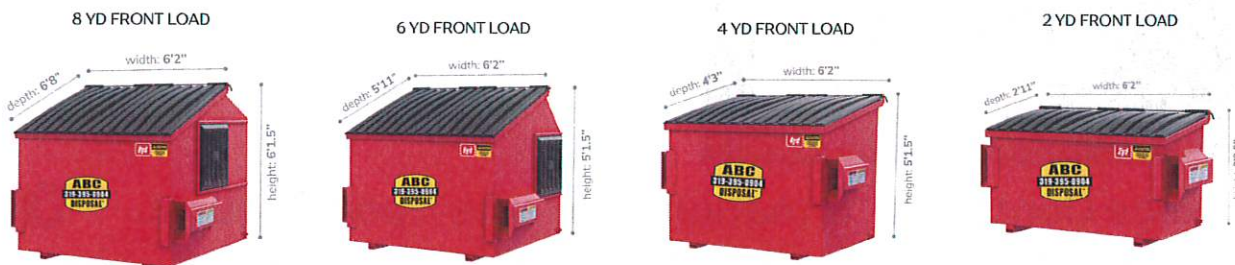
All containers will:

Be new or recently rehabilitated, freshly painted, mechanically sound, clearly labeled for Recycling, and cleaned & maintained throughout the contract.

ABC acknowledges that:

- A limited number of 2-yard containers may require casters.
- Certain locations may require back-load service capability.
- Additional cleaning will be performed annually prior to the start of classes in the fall, or at the District's discretion.

Containers will be added or removed upon written request from ICCSD with no more than five (5) days' notice during a standard work week.



SECTION 4: SCOPE OF SERVICES CONTINUED

4.5 - SERVICE SCHEDULING & ACADEMIC CALENDAR FLEXIBILITY

All recycling services will be scheduled during early morning hours to avoid disruption of school activities and student recess periods.

ABC Disposal Systems acknowledges that certain facilities require pickup outside of school hours (7:30 a.m. – 3:30 p.m.), including:

- Borlaug
- Hoover
- Lemme
- Longfellow
- Coralville Central

ABC will coordinate service times accordingly.

The District will provide a holiday and facilities-closed schedule defining periods when service frequency will be reduced. ABC will scale services accordingly, and billing will reflect reduced service levels.

ABC will provide extra services at various times and locations as requested by ICCSD.

4.6 - SERVICE INTERRUPTION & NOTIFICATION

If service is suspended due to equipment or mechanical issues, ABC Disposal Systems will notify the District's Facilities Department at (319) 688-1020 as soon as reasonably possible and initiate corrective action immediately.

If service is suspended for two consecutive days, ICCSD may contract another vendor to collect recyclables. ABC Disposal Systems acknowledges responsibility for the associated costs at no additional charge to ICCSD.

4.7 - EMPLOYEE CONDUCT & POLICY COMPLIANCE

ABC Disposal Systems shall properly train and orient all employees performing work on ICCSD property regarding appropriate conduct and the consequences of employee misconduct.

Vendor personnel will comply with all ICCSD policies and procedures, including those relating to:

- Non-discrimination
- Anti-harassment and sexual harassment prevention
- Student safety
- Smoke-free and drug-free workplace requirements

ABC Disposal Systems agrees that neither the company nor any subcontractor will discriminate based on race, color, genetic information, religion, age, disability, national origin, ancestry, sex, pregnancy, sexual orientation, veteran status, or military status.

4.8 - PRICING ADJUSTMENTS FOR TIPPING COSTS

If tipping costs increase, price adjustments may be negotiated only upon written request accompanied by documented, actual cost data and filed ninety (90) days prior to the end of the contract year.

4.9 - MOBILIZATION & TRANSITION

ABC Disposal Systems will coordinate container delivery and placement to ensure seamless service commencement on July 1, 2026, with no disruption to District operations.

All containers will be installed at designated locations prior to the start of the contract term.



**IOWA CITY COMMUNITY
SCHOOL DISTRICT**

All In for All Kids

SECTION 6: PRICING SCHEDULE

Pricing Schedule

This sheet must be completed, signed, and returned with your proposal. Failure to sign and return this sheet will result in the rejection of your proposal.

Proposal of: ABC DISPOSAL SYSTEMS, INC.
Company Name

Having carefully examined all the specifications and requirements of this RFP and any attachments thereto, the undersigned proposes to furnish the contracted services as required pursuant to the aforementioned documents at the below quoted terms.

Bidders may be one or both service items below. Each service item will be awarded independently.

Bid Item

A.	2cubic yard container per pull	\$ <u>14.92</u>
	Container rental per month	\$ <u>Included</u>
B.	3 cubic yard container per pull	\$ <u>14.92</u>
	Container rental per month	\$ <u>Included</u>
C.	4 cubic yard container per pull	\$ <u>14.92</u>
	Container rental per month	\$ <u>Included</u>
D.	6 cubic yard container per pull	\$ <u>14.92</u>
	Container rental per month	\$ <u>Included</u>
E.	8 cubic yard container per pull	\$ <u>14.92</u>
	Container rental per month	\$ <u>Included</u>
F.	Mobilization fee for initial dumpster placement	\$ <u>No Charge</u>

All maintenance and upkeep must be included.

Respectfully submitted:

Trent Carter
Signature/Date

Trent Carter

Typed or Printed Name and Title

SECTION 6: PRICING SCHEDULE WORKBOOK

Facility	Size	Pulls/WK	Pulls/Month	Cost/Pull	Bid \$'s/Month	Pulls in a Month
Alexander	2	1	4	\$14.92	\$65	4.33
Borlaug	2	1	4	\$14.92	\$65	4.33
CFI	2	2	9	\$14.92	\$129	4.33
City High	4	3	13	\$14.92	\$194	4.33
City High	6	3	13	\$14.92	\$194	4.33
Coralville Central	2	1	4	\$14.92	\$65	4.33
ESC	6	2	9	\$14.92	\$129	4.33
Garner	2	1	4	\$14.92	\$65	4.33
Grant	4	1	4	\$14.92	\$65	4.33
Hoover	2	1	4	\$14.92	\$65	4.33
Horn	2	2	9	\$14.92	\$129	4.33
Kirkwood	2	1	4	\$14.92	\$65	4.33
Lemme	2	1	4	\$14.92	\$65	4.33
Liberty	6	2	9	\$14.92	\$129	4.33
Lincoln	4	1	4	\$14.92	\$65	4.33
Longfellow	2	1	4	\$14.92	\$65	4.33
Lucas	2	1	4	\$14.92	\$65	4.33
Mann	2	1	4	\$14.92	\$65	4.33
North Central	8	2	9	\$14.92	\$129	4.33
Northwest	6	2	9	\$14.92	\$129	4.33
Penn	2	1	4	\$14.92	\$65	4.33
PP	4	2	9	\$14.92	\$129	4.33
Shimek	2	1	4	\$14.92	\$65	4.33
South East	8	2	9	\$14.92	\$129	4.33
Stevens Drive	2	2	9	\$14.92	\$129	4.33
Tate High	2	2	9	\$14.92	\$129	4.33
Twain	2	1	4	\$14.92	\$65	4.33
Van Allen	4	1	4	\$14.92	\$65	4.33
Weber	4	1	4	\$14.92	\$65	4.33
West High	4	2	9	\$14.92	\$129	4.33
West High	8	2	9	\$14.92	\$129	4.33
Wickham	2	1	4	\$14.92	\$65	4.33
Wood	2	1	4	\$14.92	\$65	4.33
		49	212		\$3,166	



Our Customer Service Sets Us Apart.

Unmatched Customer Service: The ABC Difference

At ABC Disposal Systems, customer service isn't just a department — it's the heart of everything we do. As a family-owned, locally operated company rooted in Eastern Iowa, we know that great service starts with being accessible, responsive, and genuinely invested in our communities.

WHAT SETS OUR CUSTOMER SERVICE APART



Real People, Real Answers

Our customer service line is staffed by knowledgeable local team members who understand the region, the routes, and our customers.

No bots, no scripts—just fast, friendly help from someone who actually cares.



Fast Response Times

Issues are rare, but when they arise, we resolve them quickly. Most customer inquiries are addressed the same day—and often within the hour. Need extra service? Container Full? We're already on it.



Strong Partnerships

We work closely with campus staff to ensure alignment and transparency. Our team communicates consistently, provides regular service updates, and is always available for direct communication with campus officials.

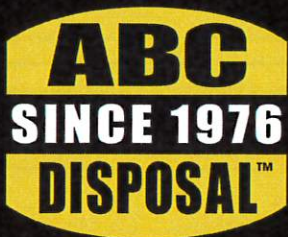


We are committed to being the SAFEST.

We are committed to protecting both our team members, all property and the customer we serve.



THANK YOU



www.abcdisposalsystems.com