



SANTA ROSA CITY SCHOOLS
SERVICE CONTRACT

This CONTRACT is hereby entered into between the Governing Board of the Santa Rosa City Schools, hereinafter referred to as "DISTRICT", OR "BOARD" and Magnolia Global Academy for Leaders, dba, Magnolia Project, hereinafter referred to as "CONTRACTOR".

SCHOOL SITE/DEPARTMENT USE ONLY

Check one of the following:

X Independent Contractor/Business/Organization\* [ ] Professional Services\*\* [ ] Partnership\*\*\*

- \* Any person, business, or organization that will be providing non-professional services to the District
\*\* Any person, business, or organization that will be providing professional services to the District (Usually as a result of an RFP, i.e., services that require extensive technical knowledge or training in their particular area of expertise.) Engineers, Financial Advisors, Architects, Auditors, Surveyors, Inspectors, etc.
\*\*\* Two or more persons, businesses, corporations, or organizations that will be partnering with the District to perform certain services with the District

SCHOOL SITE/DEPARTMENT USE ONLY

Funding Source: \_\_\_\_\_

Funding Category: [ ] Base [ ] Supplemental [ ] Concentration
[ ] Restricted: \_\_\_\_\_ X Other: CTE Incentive Grant

For Billing (if applicable): [ ] Bill to: \_\_\_\_\_ Billing frequency: \_\_\_\_\_

Contract is: X New [ ] Renewal [ ] Addendum [ ] Amendment

Number of Individuals Served: 60 Students in the College and Career Readiness course at Santa Rosa Middle School

Approved at Site by\*: \_\_\_\_\_ Date: \_\_\_\_\_

\* Signature - FOR CONTRACTS ORIGINATED BY SCHOOL SITE

Departmental Approval\*\*: \_\_\_\_\_ Date: 5/22/24

\*\* Signature - DISTRICT OFFICE DEPT. SIGNATURE

Contract Created by: Debi Cardozo Phone #: 707-890-3800
Name of SRCS employee AND dept. or school site

Proposed Contract Start Date: July 1, 2024 Proposed Contract End Date: June 30, 2025
Requisition #: \_\_\_\_\_

BUSINESS SERVICES USE ONLY

Verified Receipt of [ ] Insurance(s) [ ] W-9 Form [ ] HR Clearance, if applicable
Funding Source /Funding Category verified: [ ] YES [ ] NO Board Approval Date: \_\_\_\_\_

Verified by: \_\_\_\_\_ Date: \_\_\_\_\_
Fiscal Services Authorizer LAST REVISED ON 4-5-17

1. Services.

(a) DISTRICT's Responsibilities and Duties:

- Collaboration; Sole Right to Control. The School District agrees that it shall work collaboratively with Magnolia Project to assist with its performance of the services provided to the School District pursuant to this Agreement, provided that Magnolia Project retains the right to control or direct the manner in which the Services are to be performed.
- Magnolia Project requires The School District, including its full administrative and teaching staff, to support and accommodate The Program and its requirements. The School District and the school site Teacher Leader hereby commit to using the Magnolia Project's curriculum during the school day. The School District agrees that its appointed Teacher Leader will fully cooperate with the Program requirements as designed by the Magnolia Project and be actively involved as partners. The School District will fully support The Program and commit to implementing The Program as designed by Magnolia Project. The Parties agree that The School District's failure to live up to the commitments of time and staff that is set forth herein shall constitute grounds for termination of this Agreement by Magnolia Project.
- Communication. The School District agrees that The School District and its staff shall respond to requests from Magnolia Project for support in a timely manner, which responses shall take no longer than 7-10 business days unless otherwise specified by Magnolia Project.
- The School District shall assist Magnolia Project in the collection of unidentified student demographic data information of program participants, as well as non-personally identified information (NPII) data around student attendance at school before, during and after the Magnolia Project Career Explorations Pathway Program.

(b) CONTRACTOR's Responsibilities and Duties:

Magnolia Project will provide one semester-long Career Technical Education (CTE) pathways, a middle school/grades career explorations pathway to approximately 65 students at Santa Rosa Middle School. While the immersive Career Exploration will take place during Spring 2025, Magnolia Project and Santa Rosa Middle will work cooperatively during Fall 2024 to prepare for the program to launch.

Please note: **This contract for services shall not exceed 65 students.** *(Should the School District want additional students added to this contract, they should contact Magnolia Project CEO Gianna Biaggi).*

**1. Middle School Career Explorations Pathway as part of CTE Course:** Magnolia Projects middle grades pathway is a semester-long Career Exploration program for 60-65 students in grades 7-8.

**Magnolia Project will provide curriculum and implementation support for all three phases of the program:**

- a. **Phase 1: Pre-Exploration Preparation:** Students will complete 14 sessions of Magnolia Project's Pre-Exploration Curriculum, at their school site, to help them identify their passions and prepare them for success in their off-campus experience. **This will take place on the campus of Santa Rosa Middle School (500 E Street, Santa Rosa, CA 95404).**
- b. **Phase 2:** Students will spend 4 consecutive days (approx. 15-18 hours) shadowing a mentor in the community in a business/industry they are interested in. This includes students participating in off-campus explorations (away from the school site) and students participating in on-campus

explorations with an on-campus mentor (like culinary, fitness or cosmetology). **This will take place throughout Santa Rosa and on the campus of Santa Rosa Middle School (500 E Street, Santa Rosa, CA 95404).**

- c. **Phase 3:** Students will complete an additional 7 sessions of Magnolia Project’s Post- Exploration Curriculum, which will prepare them to do a Meaningful Next Phase Plan, a Presentation of Learning about their Career Exploration experience, and craft a Thank You Note to their Mentor. **This will take place on the campus of Santa Rosa Middle School (500 E Street, Santa Rosa, CA 95404).**

**Magnolia Project provides the following services as part of our Pathways Programs:**

Service	Description
Pre-Explorations Curriculum	Comprehensive, step by step curriculum that prepares students for success in their off-campus exploration or apprenticeship experience. Curriculum is delivered via MP’s technology platform.
Magnolia Project Program/Curriculum Platform	MP provides all students access to our technology platform that houses our Pre-Explorations curriculum, and Meaningful Next Phase support and resources.
ImBlaze: Worksite Check-In Platform	MP provides all students with a license to ImBlaze, our worksite tracking platform, to allow students to check in and out of their experience.
Teacher Professional Development and Training	1 half day training session (approximately 4 hours) to prepare teachers to facilitate the MP pathways programs, curriculum and procedures.
Explorations and Site placements	MP actively finds, secures exploration and apprenticeship placements, and mentors, based on student need and interest, throughout Sonoma County. MP is the direct point of contact for all businesses and mentors.
Vetting of Placements & Background Checks for Mentors	MP facilitates all vetting of mentors and various exploration/apprenticeship placements. Site visits are facilitated pre-program for high risk industries.
Liability Insurance	MP carries GL insurance, we work with districts to ensure that all insurance needs are met. MP collects insurance information for all business mentors/sites.
Contracts and Permission Slips	MP provides all permission slips, contracts and paperwork documentation for parents, students and mentors/businesses participating in the program.
Program Implementation Support	MP provides a dedicated program coordinator to the school site to assist teachers with facilitating and managing various aspects of the program to ensure smooth delivery of services.
On-Call/Emergency Services during the off-campus experience	MP acts as an emergency contact/direct point of contact, along with a representative from the district, for

	students/mentors/parents during the off-campus experience.
Site Visits	MP assists with the facilitation of site visits, and accompanying staff during Phase 2 of the program.
Professional Clothing and Hygiene Kits	MP provides professional clothing, shoes and hygiene kits for all students participating in our Pathways programs.

**Magnolia Project provides the following supplies to all students in our Pathways Program:**

Access to Magnolia Project Platform (Google classroom)
Access to ImBlaze App/Attendance Tracker
Professional Clothing & Hygiene Kits
Snacks and support for Lunch/Food during the experience

**2. Services to be Rendered**

A. Services. The School District retains Magnolia Project to perform all services necessary to facilitate the Program (the Services), which Program is the property of Magnolia Project, as more fully set forth in this Agreement.

B. Collaboration; Sole Right to Control. The School District agrees that it shall work collaboratively with Magnolia Project to assist with its performance of the services provided to the School District pursuant to this Agreement, provided that Magnolia Project retains the right to control or direct the manner in which the Services are to be performed.

3. Term. CONTRACTOR shall commence providing services under this CONTRACT on June 1st, 2024, and will continue through June 30, 2025, subject to revision and renewal with BOARD approval in subsequent years. Pursuant to Education Code §17596, in no event shall this CONTRACT exceed a term of five (5) years.

4. Compensation. DISTRICT agrees to pay CONTRACTOR for services satisfactorily rendered pursuant to this CONTRACT a total fee not to exceed Fifteen thousand Dollars (\$15,000). DISTRICT shall pay CONTRACTOR according to the following terms and conditions:

\$15,000.00 - Contractor will invoice the district for 1st payment (\$7,500) by July 1, 2024, and second payment (\$7500) by December 1, 2024.
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4. Expected Outcomes (Deliverables). DISTRICT expects the following outcomes from the services performed by CONTRACTOR pursuant to this CONTRACT (What was the positive impact on the students? How will/is it measured?):

- Students participating in the Magnolia Project Career Explorations program will complete all 14 pre-work sessions, and their corresponding activities, such as creating a Digital Vision Board, Experience Sheet and Cover Letter, Interview Prep and Professional Email practice.
- Students participating in the Magnolia Project Career Explorations will complete 1 immersive, hands-on Career Exploration experience (estimated 15-20 hours) with a mentor in an industry they are passionate about.
- Students participating in the Magnolia Project Career Explorations will complete all 7 sessions of post work, including the Meaningful Next Phase Plan and reflection, Presentation of Learning and Thank You note.
- Students participating in the Magnolia Project Career Explorations will self-report higher levels of engagement and belongingness in school and in the community, and will feel more prepared to pursue college or the career through a pre- and post program survey

5. Alignment with DISTRICT Strategic Plan. This CONTRACT supports the following Strategic Plan Goals (check all that apply):

<b>Board Strategic Priorities</b>	
	<b>Priority 1- Life Ready Learners</b>
<b>X</b>	<b>Priority 2- Whole Person Focus</b>
<b>X</b>	<b>Priority 3- High Quality Staff</b>
<b>X</b>	<b>Priority 4- Teaching and Learning Environment and Resources</b>
	<b>Priority 5- Equity and Excellence</b>
<b>X</b>	<b>Priority 6- Family Engagement and Community Partnerships</b>
	<b>Priority 7- Sustainable Funding</b>

6. Expenses. Except as set forth herein, DISTRICT shall not be liable to CONTRACTOR for any costs or expenses paid or incurred by CONTRACTOR in performing services for DISTRICT.

7. Independent Contractor. CONTRACTOR, in the performance of this CONTRACT, shall be and act as an independent contractor. CONTRACTOR understands and agrees that he/she and all of his/her employees shall not be considered officers, employees or agents of the DISTRICT, and are not entitled to benefits of any kind or nature normally provided employees of the DISTRICT and/or to which DISTRICT'S employees are normally entitled, including, but not limited to, State Unemployment Compensation, Workers' Compensation, Health and Welfare Benefits, Paid Vacation, Retirement Program Participation, or any other employee benefits. CONTRACTOR assumes the full responsibility for the acts and/or omissions of his/her employees or agents as they relate to the services to be provided under this CONTRACT. CONTRACTOR shall assume full responsibility for payment of all federal, state, and local taxes or contributions, including unemployment insurance, social security, and income taxes with respect to CONTRACTOR and CONTRACTOR'S employees.

8. Materials. CONTRACTOR shall furnish, at his/her own expense, all labor, materials, equipment, supplies and other items necessary to complete the services to be provided pursuant to this CONTRACT. CONTRACTOR'S services will be performed, findings obtained, reports and recommendations prepared in accordance with generally and currently accepted principles and practices of his/her profession.

9. Taxes. Federal Internal Revenue Service's regulations require that school districts report all payments to individuals for CONTRACTOR services. CONTRACTOR agrees to file federal and state tax returns and pay all applicable state and federal taxes on amounts paid pursuant to this CONTRACT. In the event DISTRICT is audited for compliance regarding any applicable taxes, CONTRACTOR agrees to furnish DISTRICT with proof of payment of taxes on these earnings.

10. Indemnification:

- (a) CONTRACTOR shall indemnify, defend with counsel acceptable to DISTRICT, and hold harmless to the full extent permitted by law, DISTRICT and its Board of Trustees, officers, agents, employees and volunteers from and against any and all liability, loss, damage, claims, expenses and costs (including, without limitation, attorney fees and costs and fees of litigation) (collectively, "Liability") of every nature arising out of or in connection with CONTRACTOR'S performance or failure to perform its obligations under this CONTRACT, except such Liability caused by the active negligence, sole negligence or willful misconduct of the DISTRICT. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for CONTRACTOR or its agents under workers' compensation acts, disability benefit acts, or other employee benefit acts. Notwithstanding the foregoing, however, in the event that a court determines that liability with respect to any liability was caused or contributed to by the negligent act, error, omission or the willful misconduct of DISTRICT, liability will be apportioned between CONTRACTOR and DISTRICT with regard to such Liability based upon the parties' respective degrees of culpability, as determined by the court, and CONTRACTOR's duty to indemnify DISTRICT with respect to satisfaction of the judgment only (but not to costs of defense previously incurred by CONTRACTOR) will be limited accordingly.
- (b) CONTRACTOR shall be liable to DISTRICT for any loss or damage to DISTRICT property arising from or in connection with CONTRACTOR'S performance hereunder, if and to the extent caused by CONTRACTOR or any agent or representative of CONTRACTOR.

11. Insurance: With respect to the performance of work under this CONTRACT, CONTRACTOR shall maintain and shall require all of its subcontractors, if any, to maintain insurance as indicated below:

- (a) Worker's compensation insurance with statutory limits as required by the Labor Code or the State of California. The policy shall be endorsed with the following specific language: "This policy shall not be canceled or materially changed without first giving thirty (30) days prior written notice to the DISTRICT".
- (b) Commercial or Comprehensive General Liability insurance covering bodily injury and property damage using an occurrence policy form, in an amount no less than \$1,000,000 per occurrence, \$2,000,000 aggregate. Such insurance shall include, but not be limited to premises and operations liability, independent CONTRACTOR's liability, and personal injury liability.
- (c) Automobile liability insurance covering bodily injury and property damage in an amount no less than \$1,000,000 combined single limit for each occurrence. Such insurance shall include coverage for owned, hired, and non-owned vehicles.
- (d) Each such comprehensive or commercial general liability and automobile liability insurance policy shall be endorsed with the following specific language:

(1) DISTRICT, its officers and employees, is named as additional insured for all liability arising out of the operations by or on behalf of the named insured in the performance of this CONTRACT.

(2) The inclusion of more than one insured shall not operate to impair the rights of one insured against another insured, and the coverage afforded shall apply as though separate policies had been issued to each insured, but the inclusion of more than one insured shall not operate to increase the limits of the company's liability.

(3) The insurance provided herein is primary coverage to DISTRICT with respect to any insurance or self-insurance programs maintained by DISTRICT and no insurance held or owned by DISTRICT shall be called upon to contribute to a loss.

(4) This policy shall not be canceled or materially changed without first giving thirty (30) days prior written notice to DISTRICT.

(e) Sexual Abuse and Molestation coverage in an amount no less than \$1,000,000 per occurrence, with an annual aggregate of \$2,000,000, endorsed with the following specific language: "This policy shall not be canceled or materially changed without first giving thirty (30) days prior written notice to DISTRICT." **[Required if Contractor will be directly supervising children]**

(f) Professional Liability (Errors and Omissions) Insurance for all activities of the CONTRACTOR arising out of or in connection with this CONTRACT is an amount no less than \$1,000,000 combined single limit for each occurrence endorsed with the following specific language: "This policy shall not be canceled or materially changed without first giving thirty (30) days prior written notice to DISTRICT." **[Required if Professional Services is checked on the first page]**

(g) Documentation: The following documentation shall be submitted to the DISTRICT:

(1) Properly executed certificates of insurance clearly evidencing all coverages, limits, and endorsements required above. The certificates shall be submitted prior to commencement of services under this CONTRACT.

(2) Signed copies of the specified endorsements for each policy. Said endorsement copies shall be submitted within thirty (30) days of execution of this CONTRACT.

(3) Upon DISTRICT'S written request, certified copies of insurance policies. Such policy copies shall be submitted within thirty (30) days of DISTRICT'S request.

(h) Policy Obligations: CONTRACTOR'S indemnity and other obligations shall not be limited by the foregoing insurance requirements.

(i) Material Breach: If CONTRACTOR, for any reason, fails to maintain insurance coverage, which is required pursuant to this CONTRACT; the same shall be deemed a material breach of contract. DISTRICT, at its sole option, may terminate this CONTRACT and obtain damages from the CONTRACTOR resulting from the breach. Alternatively, DISTRICT may purchase such required insurance coverage, and without further notice to CONTRACTOR, County may deduct from sums due to CONTRACTOR any premium costs advanced by DISTRICT for such insurance. These remedies shall be in addition to any other remedies available to DISTRICT.

12. Termination:

(a) DISTRICT may terminate this CONTRACT without cause by giving thirty (30) calendar days written notice to CONTRACTOR. In the event DISTRICT elects to terminate the CONTRACT without cause, it shall pay CONTRACTOR for services satisfactorily rendered to such date.

(b) If either party fails to perform any of its obligations hereunder, within the time and in the manner hereunder provided or otherwise violates any of the terms of the CONTRACT, either party may immediately terminate this CONTRACT by giving written notice of such termination, stating the reason for such termination. In such event, CONTRACTOR shall be entitled to receive payment for all services satisfactorily rendered, provided, however, that there shall be deducted from such amount the amount of liquidated damages, if any, sustained by DISTRICT by virtue of any breach of the CONTRACT by CONTRACTOR.

13. Fingerprints. The DISTRICT has considered the totality of the services to be provided under this CONTRACT and has determined that CONTRACTOR and CONTRACTOR'S employees are subject to the fingerprinting requirements of Education Code section 45125.1. CONTRACTOR shall submit fingerprints for review by the Department of Justice and authorize DISTRICT to receive subsequent arrest and conviction notifications.

14. Confidentiality. CONTRACTOR acknowledges the protections afforded to student health and related information under regulations adopted pursuant to the Health Insurance Portability and Accountability Act of 1996 (HIPAA), student records under the Family Educational Rights and privacy Act (FERPA), and under provisions of state law and DISTRICT policy relating to privacy. CONTRACTOR shall ensure that all activities are undertaken pursuant to this CONTRACT comply with these requirements.

15. Ownership of Work Product: ~~DISTRICT shall be the owner of and shall be entitled to immediate possession of accurate reproducible copies of any work product gathered or computed by CONTRACTOR prior to termination of this CONTRACT by DISTRICT or upon completion of the work pursuant to this CONTRACT.~~

16. Assignment. The obligations of the CONTRACTOR pursuant to this CONTRACT shall be performed solely by CONTRACTOR and shall not be assigned or transferred by the CONTRACTOR to any third party or employee/agent of CONTRACTOR without the DISTRICT'S prior written consent.

17. Compliance with Applicable Laws. The services completed herein must meet the approval of the DISTRICT and shall be subject to the DISTRICT'S general right of inspection to secure the satisfactory completion thereof. CONTRACTOR agrees to comply with all federal, state, and local laws, rules, regulations, and ordinances that are now or may in the future become applicable to CONTRACTOR, CONTRACTOR'S business, equipment, and personnel engaged in operations covered by this CONTRACT or accruing out of the performance of such operations.

18. Permits/Licenses. CONTRACTOR shall secure and maintain in force such permits and licenses as are required by law in connection with the furnishing of services pursuant to this CONTRACT.

19. Entire CONTRACT/Amendment. This CONTRACT and any attachments constitute the entire CONTRACT among the parties to it and supersede any prior or contemporaneous understanding or CONTRACT with respect to the services contemplated, and may be amended only by a written amendment executed by both parties. Should the CONTRACT terms conflict with any amendments attached hereto, this CONTRACT shall govern.

20. Notice. All notices or demands to be given under this CONTRACT by either to the other shall be in writing and given either by (a) personal service or (b) by postage prepaid U.S. Mail, registered or certified, return receipt requested. Service of notice or demand shall be considered given when received if personally served or, if mailed, on the second day after deposited at any U.S. Post Office. The address to

which either party may give notices or demands may be changed by written notice given in accordance with the notice provisions of this section. At the date of this CONTRACT, the addresses of the parties are as follows:

**DISTRICT:**  
Santa Rosa City Schools  
211 Ridgway Ave  
Santa Rosa, CA 95401  
707-890-3800  
[shoyos@sres.k12.ca.us](mailto:shoyos@sres.k12.ca.us)

**CONTRACTOR:**  
Name: Magnolia Global Academy for Leaders, dba, Magnolia Project  
Street: 50 Courthouse Square, 110  
City/State/Zip: Santa Rosa, CA 95403  
Phone: 707-545-1414  
Email: peterr@santarosametrochamber.com

21. Nondiscrimination. CONTRACTOR shall comply with all applicable federal, state, and local laws, rules and regulations in regard to nondiscrimination in employment because of race, color, ancestry, national origin, religion, sex, marital status, age, medical condition, handicap, or other prohibited basis. All nondiscrimination rules or regulations required by law to be included in this CONTRACT are incorporated by this reference.

22. Extra (Changed) Work. Only the Superintendent may authorize extra (and/or changed) work, which shall be in writing and thereafter ratified by the Board. The parties expressly recognize that DISTRICT and DISTRICT personnel are without authorization either to order extra (and/or changed) work or to waive contract requirements. Failure of the CONTRACTOR to secure proper authorization for extra work shall constitute a waiver of any and all right to adjustment in the contract price or contract time due to such unauthorized extra work and the CONTRACTOR thereafter shall be entitled to no compensation whatsoever for the performance of such work.

23. Conflict of Interest. CONTRACTOR represents that it presently has no interest, which would conflict in any manner or degree with the performance of services contemplated by this CONTRACT. CONTRACTOR further represents that in the performance of this CONTRACT, no person having such interest will be employed. If CONTRACTOR participates in the planning, development, or negotiation of a contract for the District, CONTRACTOR may not subsequently acquire a financial interest in that contract in violation of Government Code section 1090.

24. Severability. If any term, condition, or provision of this CONTRACT is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.

25. Governing Law. The terms and conditions of this CONTRACT shall be governed by the laws of the State of California with venue in Sonoma County, California, and no other place.

THIS CONTRACT IS ENTERED INTO THIS \_\_\_\_ DAY OF \_\_\_\_\_, 202\_\_.

**DISTRICT**  
Signature: \_\_\_\_\_  
Lisa August  
Associate Superintendent  
shoyos@sres.k12.ca.us  
707-890-3800 x80201

**AUTHORIZED SIGNER ~~or~~ CONTRACTOR**  
Signature: [Handwritten Signature]  
Print Name: Gianna Bidegari  
Title: CEO  
Email: g@magnolia-project.org  
Phone: (707) 702-8422