

Consideration of an Energy Performance Contract



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What is an Energy Performance Contract?

Energy Performance Contract (EPC) has been defined as:

“An innovative financing technique that uses cost savings from reduced energy consumption to repay the cost of installing energy conservation measures”. (www.hud.gov)

EPCs are authorized by NYS Energy Law Article 9



Why consider an EPC?

We have current needs that include replacements of lighting, heating systems and hot water systems that are typically advantageous to address using an EPC.

We are working with The ECG Group to explore the feasibility of an EPC to satisfy some of our capital improvement needs.



What is the role of ECG Group?

The ECG Group's role is to assist the District in finding the best Energy Services Company (ESCO) to meet our needs.

The ECG Group will guide us from start to finish; from choosing an ESCO, to ensuring that the ESCO meets the savings goals established at the beginning of the project.



What has been done so far?

The ECG Group issued a Request for Proposals (RFP) to identify ESCOs interested in working with our District.

The ECG Group has been leading the review process in determining which ESCO would best meet the needs of the District.



What has the review process included?

- Initial review of the proposals
- Interviews of ECSOs that make it through the preliminary review
 - Vetting of companies included: industry reputation, experience with NYSED, ability to adapt to project needs, feasibility of savings, priority of social justice, and opportunities for student learning
- Selection of Energy Systems Group (ESG) as ESCO



What are the next steps?

- Following Board of Education approval, ESG will conduct a Comprehensive Energy Audit (CEA) to ensure we are maximizing all potential savings
- The CEA is done without any financial obligation to the District
- Contract with ESG will be executed Spring 2021
- Work will begin as early as Summer 2021



Are EPC projects eligible for state aid?

- Final project designs will need approval from NYSED
- NYSED approved projects are eligible for our base level building aid
- Projects do not require voter approval, but voter approval will increase our eligible building aid by 10%

