



Dr. Curtis L. Jones, Superintendent

**ACTION MEMORANDUM**

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**To:** Bibb County Board of Education

**From:** Dr. Cleveland Johnson, Assistant Superintendent of Teaching & Learning

**Subject:** VIP Academy 2<sup>nd</sup> Semester Enrollment Increase

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**Summary:**

It is recommended that the Board authorize and approve the VIP Academy to increase its enrollment by up to 100 students during the second semester of the 2021-2022 school year by augmenting its contract with Edgenuity in an amount not to exceed \$135,000.00, which will come from American Rescue Plan Funds. During the first semester, there were approximately 600 students on the VIP Academy waitlist. Expanding the VIP Academy would allow for an increase in the enrollment of students who benefit from learning in a virtual environment.

**Background:**

The district is committed to meeting the learning styles of all students through various school options. The VIP Academy serves students who choose not to attend school in a traditional face-to-face setting. The VIP Academy currently provides a virtual learning environment to 483 students with a focus on grades 4-12. During the first semester, there were approximately 600 students on the VIP Academy waitlist. Expanding the VIP Academy would allow for an increase in the enrollment of students who benefit from learning in a virtual environment.

**Recommendation:**

It is recommended that the Board authorize and approve the VIP Academy to increase its enrollment by up to 100 students during the second semester of the 2021-2022 school year by augmenting its contract with Edgenuity in an amount not to exceed \$135,000.00, which will come from American Rescue Plan Funds.

**Superintendent's Comments and Approval:**

Superintendent's comments	Approve/Disapprove
Dr. Curtis L. Jones, Jr.	Approved



Price Quote for Services  
 Bibb County  
 Macon GA  
 Account Number 70  
 Quote Number 223535  
 Total \$135,000.00  
 Date 10/25/2021

Edgenuity Inc.  
 8860 E. Chaparral Road  
 Suite 100  
 Scottsdale AZ 85250  
 877-725-4257

Payment Schedule				Contract Start	Contract End	
				11/1/2021	10/31/2022	
Site	Description	Comment	End Date	Per Unit Cost	Qty	Cost
	IS Teaching per Semester (18 week) Course (14 day drop/add grace period)		10/31/2022	\$225.00	600	\$135,000.00
1. Bibb County						
					<b>Subtotal</b>	\$135,000.00
					<b>Total</b>	\$135,000.00

Edgenuity will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Edgenuity will invoice the customer for the additional usage.

This quote is subject to Edgenuity Inc. Standard Terms and Conditions ("Terms and Conditions"). These Terms and Conditions are available at <http://www.edgenuity.com/edgenuity-standard-terms-and-conditions-of-sale.pdf>, may change without notice and are incorporated by this reference. By signing this quote or by submitting a purchase order or form purchasing document, Customer explicitly agrees to these Terms and Conditions resulting in a legally binding agreement. To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Edgenuity's written consent.

**Bibb County**

Signature: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Title: \_\_\_\_\_  
 Date: \_\_\_\_\_

**Edgenuity Inc. Representative**

Darryl W. Clark  
 678-642-8516  
 darryl.clark@edgenuity.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. All order documentation can be submitted electronically at <https://edgenuity.formstack.com/forms/ar>. Alternatively you can e-mail this quote, the purchase order and order documentation to [AR@edgenuity.com](mailto:AR@edgenuity.com) or fax to 480-423-0213.