

# Robert Anthony Morales, SFO



## **QUALIFICATIONS SUMMARY**

Results oriented financial executive with extensive operations management experience in state and local governments. Communicates effectively with members of the legislative branch, state officials and local boards. Collaborates with all levels of management to address business challenges and effectively manage change. Links financial strategies to agency goals as well as implements business initiatives to improve financial position of the governmental entity.

## **EXPERIENCE**

July 1, 2017 to June 30, 2019

### **FULTON COUNTY SCHOOL DISTRICT, 6201 POWDER SPRINGS ROAD, NW, ATLANTA, GEORGIA.**

**Chief Financial Officer.** Responsible for accounting (including accounts payable), budgets, fiscal service (payroll and benefits), property control, risk management and contracting for the Fulton County School District (FCS). FCS located in Atlanta, Georgia is fourth largest school district in Georgia with over 95,000 students, 12,000 employees and over 100 schools and facilities. The District has budgets totaling over \$1.5 billion. FCS is currently engaged in its fifth 5-year \$900 million building program funded by special local option sales tax (SPLOST). The School District is a current recipient of the Certificate of Excellence in Financial Reporting from the Association of School Business Officials International (ASBO), and the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association of the United States and Canada (GFOA). FCS is also a recent recipient of the GFOA's Award for Best Practices in School Budgeting (one of only six in the nation) and ASBO's Meritorious Budget Award. The School District is rated Aaa by Moody's Investors Service. For transparency purposes the District's website [www.fultonschools.org](http://www.fultonschools.org) contains financial pages under Financial Services icon. These pages contain the District's comprehensive annual financial reports, SPLOST performance audits, and comprehensive budget data.

July 1, 2015 to June 30, 2017

### **ATLANTA PUBLIC SCHOOLS, 130 TRINITY AVENUE, SW, ATLANTA, GEORGIA 30303.**

**Chief Financial Officer.** Responsible for accounting, budgets, payroll & benefits, risk management, property control and procurement & warehouse operations for the Atlanta Public School District (APS). APS located in metro Atlanta Georgia is a large urban charter systems with over 51,000 students, 7,700 employees and 97 learning centers including 17 charter schools. APS has budgets

greater than \$1 billion. Citizens recently approved SPLOST 2017 which is a 5 year \$500 million capital program. The School District is a current recipient of the Certificate of Excellence in Financial Reporting from the Association of School Business Officials International (ASBO), and the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association of the United States and Canada (GFOA). APS is also a recent recipient of the GFOA's Distinguished Budget Award and ASBO's Meritorious Budget Award. For transparency purposes the District's website [www.atlanta.k12.ga.us](http://www.atlanta.k12.ga.us) contains financial pages under Financial Services Division. These pages contain the District's comprehensive annual financial reports, SPLOST performance audits, and comprehensive budget data.

June 2009 to June 30, 2015

**FULTON COUNTY SCHOOL DISTRICT, 6201 POWDER SPRINGS ROAD, NW,  
ATLANTA, GEORGIA.**

**Chief Financial Officer.** Responsible for accounting (including accounts payable), budgets, fiscal service (payroll and benefits), property control and contracting for the Fulton County School District (FCS). FCS located in Atlanta, Georgia is fourth largest school district in Georgia with over 93,000 students, 12,000 employees and over 100 schools and facilities. The District has budgets totaling over \$1 billion. FCS is currently engaged in its fourth 5-year \$660 million building program funded by special local option sales tax (SPLOST). The School District is a current recipient of the Certificate of Excellence in Financial Reporting from the Association of School Business Officials International (ASBO), and the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association of the United States and Canada (GFOA). FCS is also a recent recipient of the GFOA's Distinguished Budget Award and ASBO's Meritorious Budget Award. Fulton County Schools is one of four school districts in Georgia to receive this award from ASBO. For transparency purposes the District's website [www.fultonschools.org](http://www.fultonschools.org) contains financial pages under Financial Services icon. These pages contain the District's comprehensive annual financial reports, SPLOST performance audits, and comprehensive budget data.

March 2008 to June 2009

**GEORGIA SCHOOL SUPERINTENDENTS ASSOCIATION, 30 PRYOR STREET, SUITE  
1031, ATLANTA, GEORGIA.**

**Deputy Executive Director.** Responsible for assisting the Executive Director transform ideas into action, thereby helping school systems become learning organizations that will make a positive difference in the lives of Georgia's students. The GSSA provides leadership and representation on

public education issues at the state and national levels. Opportunities are provided at Bootstrap, the GSSA Institute Series (the Planning, Funding and Budget Institute, the Human Resources Institute, Facilities and the Capital Outlay Management Institute). GSSA also monitors and provides information to the Georgia General Assembly and the Georgia Board of Education.

December 2007 to February 2008

**GOODWIN AUTO GROUP, 2700 BROAD STREET, SUMTER, SOUTH CAROLINA.**

*Office Manager.* Responsible for accounting duties associated with the corporation. This includes accounts receivable, accounts payable, payroll, posting of ledger and journals, as well as implementation of internal controls for employee advances, reimbursements, and corporate assets

November 2003 to October 2007

**COBB COUNTY SCHOOL DISTRICT, 440 GLOVER STREET, MARIETTA, GEORGIA.**

*Chief Financial Officer.* Responsible for accounting, budgets, disbursements (payroll and accounts payable), field services, financial technology, internal audit and procurement for the Cobb County School District (CCSD). CCSD located close to Atlanta, Georgia is the 25<sup>th</sup> largest school district in the nation and the second largest school district in Georgia with over 107,000 students, 15,000 employees and 120 schools and facilities. The District has budgets totaling over \$1 billion. CCSD is engaged in a 5-year \$650 million building program funded by special local option sales tax (SPLOST). The School District is a recipient of the Certificate of Excellence in Financial Reporting from the Association of School Business Officials International (ASBO), and the Certificate of Achievement for Excellence in Financial Reporting from the Government Finance Officers Association of the United States and Canada (GFOA). The CCSD is also a recipient of the GFOA's Distinguished Budget Award and ASBO's Meritorious Budget Award. In 2004 Cobb was the second school district in the nation to receive District Accreditation from the Southern Association of Colleges and Schools. There is a financial component to this accreditation. Also in 2004 the School District was the first recipient of the Pareto Award of Excellence in Public Procurement from the National Institute of Governmental Purchasing. Cobb County School District is fortunate to be the only public school district to receive this award. The District also received the Achievement of Excellence in Procurement, an annual award, in both 2005 and 2006. This award is sponsored by the National Purchasing Institute, the National Institute of Governmental Purchasing, and the National Association of State Procurement Officials and other specialized public purchasing agencies. For transparency purposes the District's website [www.cobbk12.org](http://www.cobbk12.org) contains financial pages under the Finance and Budget icons. These pages contain the District's comprehensive annual financial reports, SPLOST performance audits, quarterly financial reports and comprehensive budget data including streaming video of budget presentations to the School Board.

May 2003 to October 2003

**ROBERT MORALES, EDUCATIONAL CONSULTING, 2804 YEONAS DRIVE, VIENNA, VIRGINIA**

*Public Education Finance Consultant.* Assisted School Districts in performing analysis of alternative funding of school building projects.

April 2002 to April 2003

**DISTRICT OF COLUMBIA PUBLIC SCHOOLS, 825 NORTH CAPITOL STREET, N.E., SUITE 7001, WASHINGTON, D.C.**

**CHIEF FINANCIAL OFFICER.** Responsible for budgets, disbursements, and accounting for the District of Columbia Public Schools (DCPS). DCPS located in the nation's capital has 68,000 students, 10,000 employees and 147 schools and facilities. Budgets for the Operating and Capital Programs total over \$1 billion. This function reports to both the Superintendent of DCPS and the Chief Financial Officer of the District of Columbia. The School Board, the Mayor, the Council of the District of Columbia and the Congress of the United States are all involved in the deliberation and approval of the appropriations of DCPS.

August 2000 to April 2002

**THE SCHOOL DISTRICT OF GREENVILLE COUNTY, POST OFFICE BOX 2848, 301 CAMPERDOWN WAY, GREENVILLE, SOUTH CAROLINA.**

**CHIEF FINANCIAL OFFICER.** Responsible for finance, budgeting, capital construction, maintenance, planning, purchasing, transportation and food service. Greenville County Schools is the largest school district in South Carolina and the 66<sup>th</sup> largest public school district in the nation. The District, with 61,000 students, 7,500 employees and 100 schools and facilities, has budgets exceeding \$500 million. A separate innovated \$800 million Building plan was approved by the Board during 2002 was expected to be completed within 5 years.

November 1996 to July 2000

**SOUTH CAROLINA HOUSE OF REPRESENTATIVE, WAYS AND MEANS COMMITTEE, 525 SOLOMON BLATT BUILDING, COLUMBIA, SOUTH CAROLINA.**

**DIRECTOR OF STATE BUDGETING AND FINANCE.** Primary staff to the Chairman, Ways and Means Committee, regarding the 700 page \$13 billion Appropriations Act and related Supplemental Appropriations Bills. This includes presentation and preparation of the budget for subcommittees of the Ways and Means Committee, the Ways and Means Committee, the South Carolina House of Representatives, and the House-Senate Budget Conference Committee. Responsible for providing the process to assist the 25 Members of the Ways and Means Committee and other 99 Members of the South Carolina House of Representatives in appropriating and amending the State appropriations bills.

**RESEARCH ANALYST.** Primary staff to the Public Education and Special Schools Subcommittee of the Ways and Means Committee reporting directly to the Subcommittee Chair. Other duties include serving as staff of the Property Tax Subcommittee and providing research or assistance on legislation assigned to or proposed by the Subcommittee or the Committee. Also responsible for providing budget or legislative research to the Citizens of South Carolina, constituents of Members, public school districts, state agencies, organizations, and the press.

May 1991 to November 1996

**LEXINGTON COUNTY SCHOOL DISTRICT #2, BUSINESS OPERATIONS, 715 NINTH STREET, WEST COLUMBIA, SOUTH CAROLINA.**

***DIRECTOR OF FINANCE/COMPTROLLER.*** Coordinated the fiscal activities of the School District in compliance with School Board policy, the Education Finance Act, the Education Improvement Act, and other State and federal laws and regulations. Implemented and managed the fifty-plus instructional and support budgets (local, State and federally funded) totaling over \$50 million. Established operational priorities in the areas of payroll, fringe benefits, purchasing, warehouse operations, accounts payable, fixed assets, and internal controls. In addition responsible for the investment of funding, financial analysis, debt service, cash flow, monthly financial reports, the comprehensive annual financial report, preparation of bond issues, and financial systems changes.

October 1984 to May 1991

**SOUTH CAROLINA DEPARTMENT OF EDUCATION, AUDITING AND FIELD SERVICES SECTION, 1429 SENATE STREET, COLUMBIA, SOUTH CAROLINA.**

***AUDITS MANAGER.*** Planned and directed a professional staff performing compliance audits of fiscal activities of State funded programs in all South Carolina public school districts to ensure authenticity, validity, correctness, authority and legal compliance. Managed the review and evaluation of working papers, statements, reports, and recommendations prepared by the audit staff. Conferred and made presentations to school district and State officials concerning audit results. Responsible for the development and publication of the South Carolina Department of Education's annual *Funding Manual*. Also was responsible for financial and audit presentations to the South Carolina Association of Certified Public Accountants, the South Carolina Association of School Business Officials, and others concerning the Education Finance Act, the Education Improvement Act, Target Two Thousand School Reform for the Next Decade Act, and various other State and federal programs.

***AUDITS SUPERVISOR.*** Supervised, planned, and conducted complex field audits of school district accounting journals, ledgers, staff and pupil records, and other financial reports for the Education Finance Act and the Education Improvement Act. Responsible for the development and implementation of computerized audit programs in compliance with generally accepted audit standards. Responsible for introducing professional audit staff to portable computing and upgrading Audit and Field Services' computer equipment inventory.

***AUDITOR II.*** Responsible for developing an audit quality review system to insure that the 130 subrecipients audit reports prepared by certified public accountants met the requirements of the Single Audit Act of 1984, OMB Circular A-128, generally accepted government auditing standards, and generally accepted auditing standards. This was achieved with the production and implementation of the South Carolina Department of Education's *Audit Guide*, desk reviews of 100% of the audit reports received, and quality control reviews (QCRs) of the independent auditors' working papers on an established percentage of independent auditors.

February 1984 to September 1984

**FARR FOUNDATION DRILLING COMPANY INCORPORATED, 6 WISE DRIVE, BALLENTINE, SOUTH CAROLINA.**

**ACCOUNTING MANAGER.** Responsible for accounting duties associated with the corporation. This includes accounts receivable, accounts payable, payroll, posting of ledger and journals, as well as implementation of internal controls for employee advances, reimbursements, and corporate assets.

September 1979 to February 1984

**SOUTH CAROLINA TAX COMMISSION (SOUTH CAROLINA DEPARTMENT OF REVENUE), FIELD SERVICES DIVISION, POST OFFICE BOX 125, COLUMBIA, SOUTH CAROLINA.**

**AUDITOR II, Florence District.** Responsible for initiating and independently performing field audits of individuals, proprietorships, partnerships, and domestic corporations, as to the proper application of South Carolina income tax laws, rules and regulations, and South Carolina Tax Commission procedures. Also was responsible for making presentations to the general public to explain and to advise about South Carolina income tax laws.

**AUDITOR I, Charleston District.** Responsible for performing field audits of employer payroll records of various resident and nonresident business enterprises to determine compliance with South Carolina withholding tax laws. Also was responsible for contacting nonresident contractors working within the State to determine compliance with South Carolina's nonresident bond provisions as they relate to the State's withholding taxes.

**TAX TECHNICIAN, Columbia District.** Assigned to perform various general audits of individual tax returns. Also provided general public assistance on technical tax questions via the telephone. This position also involved sorting and processing annual income tax returns sent to the South Carolina Tax Commission.

## **EDUCATION**

**THE UNIVERSITY OF SOUTH CAROLINA, COLUMBIA, SOUTH CAROLINA.**

Graduated August 1980, from the School of Business Administration with a Bachelor of Science Degree in Business Administration in Accounting.

**SFO Certification**

Certified Administrator of School Finance and Operations. This is a certification offered by the Association of School Business Officials International. There are only 5 individuals with this certification in the state of Georgia.